

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

SAT Radio Communications,
 Ltd
 dba Industrial Communications
 1019 E. Euclid
 San Antonio, TX 78212

PROPOSAL: Annual Contract for Installation, Repair, Removal &
 FOR: Maintenance of SAWS Radio Equipment
 TIME & DATE: (January 1, 2017 through December 31, 2017)
 3:00 p.m., October 10, 2016

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

	Base Year: Jan. 1, 2017 to Dec. 31, 2017			
	Installation Service	UNIT		
1.	5 ea. Car Kit	PRICE	60.00	
		TOTAL	300.00	
2.	5 ea. Modems	UNIT		
		PRICE	70.00	
		TOTAL	350.00	
3.	5 ea. Amplifiers	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
4.	5 ea. Speaker's	UNIT		
		PRICE	12.00	
		TOTAL	60.00	
5.	5 ea. Mobiles	UNIT		
		PRICE	55.00	
		TOTAL	275.00	
	Removal Service	UNIT		
6.	5 ea. Car Kit	PRICE	20.00	
		TOTAL	100.00	
7.	5 ea. Modems	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
8.	5 ea. Amplifiers	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
9.	5 ea. Speaker's	UNIT		
		PRICE	8.00	
		TOTAL	40.00	
10.	5 ea. Mobiles	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
	Repair Service	UNIT		
11.	5 ea. Car Kit	PRICE	50.00	
		TOTAL	250.00	
12.	5 ea. Modems	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
13.	5 ea. Amplifiers	UNIT		
		PRICE	25.00	
		TOTAL	125.00	
14.	5 ea. Speaker's	UNIT		
		PRICE	25.00	
		TOTAL	125.00	
15.	5 ea. Mobiles	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
	Preventative Maintenance	UNIT		
16.	5 ea. Preventative Maintenance	PRICE	30.00	
		TOTAL	150.00	
	Labor Charges	UNIT		
17.	50 hrs. Labor Rate (Normal Business Hous)	PRICE	50.00	
		TOTAL	2,500.00	
18.	10 hrs. Labor Rate (Outside Normal Business Hours)	UNIT		
		PRICE	75.00	
		TOTAL	750.00	
	Parts & Other Materials			
19.	Estimated annual expenditure of Parts and Other Materials not covered by a warranty plan: \$8,000.00			
	SAWS Discount based on Manufacturer List Price	DISCOUNT	20%	
		TOTAL	6,400.00	
	Extended Price	PRICE	6,400.00	
			*	
	BASE YEAR TOTAL	TOTAL	12,475.00	

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 3:00 p.m., October 10, 2016

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

	Extension 1: Jan. 1, 2018 to Dec. 31, 2018			
	Installation Service	UNIT		
1.	5 ea. Car Kit	PRICE	60.00	
		TOTAL	300.00	
2.	5 ea. Modems	UNIT		
		PRICE	70.00	
		TOTAL	350.00	
3.	5 ea. Amplifiers	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
4.	5 ea. Speaker's	UNIT		
		PRICE	12.00	
		TOTAL	60.00	
5.	5 ea. Mobiles	UNIT		
		PRICE	55.00	
		TOTAL	275.00	
	Removal Service	UNIT		
6.	5 ea. Car Kit	PRICE	20.00	
		TOTAL	100.00	
7.	5 ea. Modems	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
8.	5 ea. Amplifiers	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
9.	5 ea. Speaker's	UNIT		
		PRICE	8.00	
		TOTAL	40.00	
10.	5 ea. Mobiles	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
	Repair Service	UNIT		
11.	5 ea. Car Kit	PRICE	50.00	
		TOTAL	250.00	
12.	5 ea. Modems	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
13.	5 ea. Amplifiers	UNIT		
		PRICE	25.00	
		TOTAL	125.00	
14.	5 ea. Speaker's	UNIT		
		PRICE	25.00	
		TOTAL	125.00	
15.	5 ea. Mobiles	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
16.	Preventative Maintenance 5 ea. Preventative Maintenance	UNIT		
		PRICE	30.00	
		TOTAL	150.00	
17.	Labor Charges 50 hrs. Labor Rate (Normal Business Hous)	UNIT		
		PRICE	50.00	
		TOTAL	2,500.00	
18.	10 hrs. Labor Rate (Outside Normal Business Hours)	UNIT		
		PRICE	75.00	
		TOTAL	750.00	
19.	Parts & Other Materials Estimated annual expenditure of Parts and Other Materials not covered by a warranty plan: \$8,000.00			
	SAWS Discount based on Manufacturer List Price	DISCOUNT	20%	
		TOTAL	6,400.00	
	Extended Price	PRICE	6,400.00	
			*	
	EXTENSION 1 TOTAL	TOTAL	12,475.00	

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 TIME & (January 1, 2017 through December 31, 2017)
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ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

	Extension 2: Jan. 1, 2019 to Dec. 31, 2019			
	Installation Service	UNIT		
1.	5 ea. Car Kit	PRICE	60.00	
		TOTAL	300.00	
2.	5 ea. Modems	UNIT		
		PRICE	70.00	
		TOTAL	350.00	
3.	5 ea. Amplifiers	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
4.	5 ea. Speaker's	UNIT		
		PRICE	12.00	
		TOTAL	60.00	
5.	5 ea. Mobiles	UNIT		
		PRICE	55.00	
		TOTAL	275.00	
	Removal Service	UNIT		
6.	5 ea. Car Kit	PRICE	20.00	
		TOTAL	100.00	
7.	5 ea. Modems	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
8.	5 ea. Amplifiers	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
9.	5 ea. Speaker's	UNIT		
		PRICE	8.00	
		TOTAL	40.00	
10.	5 ea. Mobiles	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
	Repair Service	UNIT		
11.	5 ea. Car Kit	PRICE	50.00	
		TOTAL	250.00	
12.	5 ea. Modems	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
13.	5 ea. Amplifiers	UNIT		
		PRICE	25.00	
		TOTAL	125.00	
14.	5 ea. Speaker's	UNIT		
		PRICE	25.00	
		TOTAL	125.00	
15.	5 ea. Mobiles	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
16.	Preventative Maintenance 5 ea. Preventative Maintenance	UNIT		
		PRICE	30.00	
		TOTAL	150.00	
17.	Labor Charges 50 hrs. Labor Rate (Normal Business Hous)	UNIT		
		PRICE	50.00	
		TOTAL	2,500.00	
18.	10 hrs. Labor Rate (Outside Normal Business Hours)	UNIT		
		PRICE	75.00	
		TOTAL	750.00	
19.	Parts & Other Materials Estimated annual expenditure of Parts and Other Materials not covered by a warranty plan: \$8,000.00			
	SAWS Discount based on Manufacturer List Price	DISCOUNT	20%	
		TOTAL	6,400.00	
	Extended Price	PRICE	6,400.00	
			*	
	EXTENSION 2 TOTAL	TOTAL	12,475.00	

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ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

	Extension 3: Jan. 1, 2020 to Dec. 31, 2020			
	Installation Service	UNIT		
1.	5 ea. Car Kit	PRICE	60.00	
		TOTAL	300.00	
2.	5 ea. Modems	UNIT		
		PRICE	70.00	
		TOTAL	350.00	
3.	5 ea. Amplifiers	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
4.	5 ea. Speaker's	UNIT		
		PRICE	12.00	
		TOTAL	60.00	
5.	5 ea. Mobiles	UNIT		
		PRICE	55.00	
		TOTAL	275.00	
	Removal Service	UNIT		
6.	5 ea. Car Kit	PRICE	20.00	
		TOTAL	100.00	
7.	5 ea. Modems	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
8.	5 ea. Amplifiers	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
9.	5 ea. Speaker's	UNIT		
		PRICE	8.00	
		TOTAL	40.00	
10.	5 ea. Mobiles	UNIT		
		PRICE	20.00	
		TOTAL	100.00	
	Repair Service	UNIT		
11.	5 ea. Car Kit	PRICE	50.00	
		TOTAL	250.00	
12.	5 ea. Modems	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
13.	5 ea. Amplifiers	UNIT		
		PRICE	25.00	
		TOTAL	125.00	
14.	5 ea. Speaker's	UNIT		
		PRICE	25.00	
		TOTAL	125.00	
15.	5 ea. Mobiles	UNIT		
		PRICE	50.00	
		TOTAL	250.00	
16.	Preventative Maintenance 5 ea. Preventative Maintenance	UNIT		
		PRICE	30.00	
		TOTAL	150.00	
17.	Labor Charges 50 hrs. Labor Rate (Normal Business Hous)	UNIT		
		PRICE	50.00	
		TOTAL	2,500.00	
18.	10 hrs. Labor Rate (Outside Normal Business Hours)	UNIT		
		PRICE	75.00	
		TOTAL	750.00	
19.	Parts & Other Materials Estimated annual expenditure of Parts and Other Materials not covered by a warranty plan: \$8,000.00			
	SAWS Discount based on Manufacturer List Price	DISCOUNT	20%	
		TOTAL	6,400.00	
	Extended Price	PRICE	6,400.00	
			*	
	EXTENSION 3 TOTAL	TOTAL	12,475.00	

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
	Extension 4: Jan. 1, 2021 to Dec. 31, 2021				
	Installation Service	UNIT			
1.	5 ea. Car Kit	PRICE	60.00		
		TOTAL	300.00		
2.	5 ea. Modems	UNIT			
		PRICE	70.00		
		TOTAL	350.00		
3.	5 ea. Amplifiers	UNIT			
		PRICE	50.00		
		TOTAL	250.00		
4.	5 ea. Speaker's	UNIT			
		PRICE	12.00		
		TOTAL	60.00		
5.	5 ea. Mobiles	UNIT			
		PRICE	55.00		
		TOTAL	275.00		
	Removal Service	UNIT			
6.	5 ea. Car Kit	PRICE	20.00		
		TOTAL	100.00		
7.	5 ea. Modems	UNIT			
		PRICE	20.00		
		TOTAL	100.00		
8.	5 ea. Amplifiers	UNIT			
		PRICE	20.00		
		TOTAL	100.00		
9.	5 ea. Speaker's	UNIT			
		PRICE	8.00		
		TOTAL	40.00		
10.	5 ea. Mobiles	UNIT			
		PRICE	20.00		
		TOTAL	100.00		
	Repair Service	UNIT			
11.	5 ea. Car Kit	PRICE	50.00		
		TOTAL	250.00		
12.	5 ea. Modems	UNIT			
		PRICE	50.00		
		TOTAL	250.00		
13.	5 ea. Amplifiers	UNIT			
		PRICE	25.00		
		TOTAL	125.00		
14.	5 ea. Speaker's	UNIT			
		PRICE	25.00		
		TOTAL	125.00		
15.	5 ea. Mobiles	UNIT			
		PRICE	50.00		
		TOTAL	250.00		
16.	Preventative Maintenance 5 ea. Preventative Maintenance	UNIT			
		PRICE	30.00		
		TOTAL	150.00		
17.	Labor Charges 50 hrs. Labor Rate (Normal Business Hous)	UNIT			
		PRICE	50.00		
		TOTAL	2,500.00		
18.	10 hrs. Labor Rate (Outside Normal Business Hours)	UNIT			
		PRICE	75.00		
		TOTAL	750.00		
19.	Parts & Other Materials Estimated annual expenditure of Parts and Other Materials not covered by a warranty plan: \$8,000.00				
	SAWS Discount based on Manufacturer List Price	DISCOUNT	20%		
		TOTAL	6,400.00		
	Extended Price	PRICE	6,400.00		

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 FOR: Maintenance of SAWS Radio Equipment
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			*		
	EXTENSION 4 TOTAL	TOTAL	12,475.00		
	GRAND TOTAL (BASE YEAR, EXTENSION 1, 2, 3 AND 4)	TOTAL	62,375.00		
	Terms		Net 30 days		
	Delivery Days		1 day		

***LOW BIDDER**

BID INVITATIONS MAILED TO AND/OR PICKED UP BY:

Absolute Communications & Network
 AC Cable & Communications
 Alpha Omega Wireless, Inc.
 Avant Datacomm Solutions
 Aztec Communications Ltd.
 Consolidated Telecom Services

Double Radius
 Industrial Communications
 JTS
 Purchase Power Exchange
 Trico Tower Services
 Vertical 1 Communications

SAWS Website